



XarSmart



**IDI
BELL**
Bellvitge Biomedical
Research Institute



Agència
de Gestió
d'Ajuts
Universitaris
i de Recerca



Generalitat de Catalunya
Departament de Recerca
i Universitats

Our team



Miguel Ángel Souto
Director of XarSMART



Gisela Gallego
Head of BD



Laia Traveset
Head of Innovation



Pablo Estañol
Promotor of XarSMART



Helena Delgado
BD Project Manager



Judit Ruiz
BD Project Manager



Cristina Herrera
Innovation PM



Dimitra Vlachokosta
Innovation PM



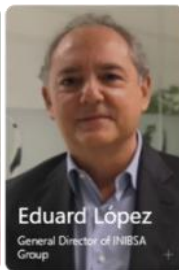
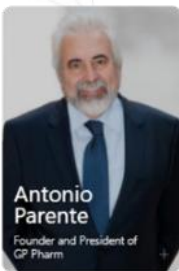
Judit Espuñes
Administrative



SavIA
IA tool

Our main partners

OUR INDUSTRY BOARD



OUR COLLABORATORS



THIS IS A RESEARCHER
And he has an idea



THE RESEARCHER
HAS AN INNOVATION
PROJECT AND THREE
PAIN POINTS

1 HOW DO I
TRANSFORM MY
SCIENCE IN A
BUSINESS?

2 MY ASSET NEEDS
PROTECTION

3 I NEED
MONEY

TECHNOLOGY WILL
NOT REACH THE
PATIENTS



Is my science
useful then?

THE RESEARCHER
HAS A KEY
PARTNER

BUSINESS DEVELOPMENT

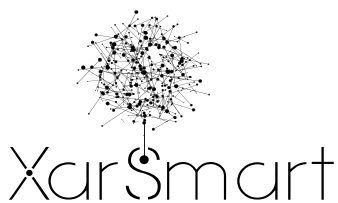
XarSMART integrates as a member of the team with innovation and business development experts and assessors, including XarSMART's Industry Board.

ASSET PROTECTION

The asset protection strategy is elaborated, advising the researcher on the best type of IPR protection to implement and finding the balance between protecting and publishing.

FUNDING

The researcher receives support to identify and prepare competitive grants that align with the project needs, as well as assistance in fundraising roadshows and negotiation for advanced projects.



EUREKA!



Yes!

Our main services

01 VALORIZATION SUPPORT FOR XARSMART PROJECTS

- Project Evaluation
- Market Intelligence
- IPR Assessment
- Tailored Funding Roadmap

02 STRATEGIC PARTNERSHIPS & INDUSTRY CONNECTION FOR RESEARCH GROUPS

- Integration into European Consortia
- Facilitating Strategic Alliances
- Exploring Industry Collaborations & Services

03 DIGITAL SOLUTIONS FOR INNOVATION

- XarSMART Intranet
- GRANTZILLA: automated identification of grants
- KIT4KAT: Self-diagnosis toolkit
- SMARTropolis: E-learning platform
- SavIA: AI-based general assistance tool

04 CONSULTING SERVICES

- Technology Transfer
- Business Development of Digital Health Solutions
- Regulatory Roadmap
- Expert Support
- Data Management Plan
- IP & Legal Advisory

05 KNOWLEDGE TRANSFER, VISIBILITY & INVESTOR

- Targeted Training Programs
- Development of Key Knowledge Assets
- Enhanced Visibility & Positioning
- Investor Matchmaking

06 FUNDING & RECOGNITION PROGRAMS

- I Edition XarSMART Innovation Awards: 15,000 €
- II Edition XarSMART Innovation Awards: 30,000 €

07 INDUSTRY BOARD ACCESS-TO-MARKET

- Exclusive Advisory & Validation Platform

If you want more
information, visit our
website!

