



中信國際電訊
CITIC TELECOM INTERNATIONAL



Asia-Pacific's Leading Internet-oriented Integrated Telecommunications Enterprise

Mar 2026



CITIC: One of The largest conglomerate in China

- CITIC Group was established in 1979 by Mr. Rong Yiren with the support of late Chinese leader Deng Xiaoping.
- After 40+ years of development, CITIC has developed into a large state-owned multinational conglomerate, ranking 62nd on the Fortune 500 in 2025.
- It focuses primarily on financial services, resources and energy, manufacturing, engineering contracting, real estate, telecommunications and other sectors, and has extended to consumer business in recent years.
- As of 30 June 2025, CITIC Limited had total assets of RMB 12,495 billion and total ordinary shareholders' funds of over RMB764.6 billion.



Introduction of CITIC Telecom International

- CITIC Telecom International Holdings Limited was established in 1997 and listed in HK in 2007, with more than 2,400 staff all over the world and total assets valued over HK\$16.9 billion as at 31 Dec 2025



- One of the largest independent service providers in Asia Pacific, connecting over 600 carriers globally
- Providing various platforms such as “Cross-border Mobile Communications Service Platform”, “Global Data Trading Platform - DataMall” and “Corporate Messaging Service Platform”
- Established CITIC Hong Kong AI Innovation Center



中信國際電訊CPC
CITIC TELECOM CPC



中企通信
CHINA ENTERCOM

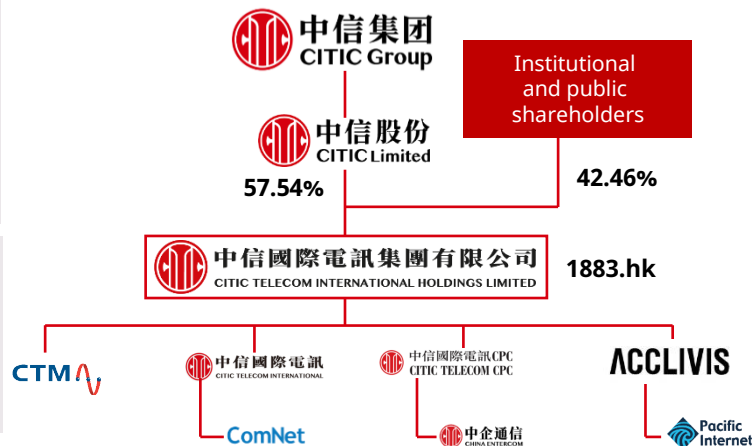
- Providing ICT services for MNCs with ~170 PoP and 20 Cloud service centres
- CPC has unified management on CEC; and CEC possesses several national value-added telecom business licenses
- Unique edge in the ‘Belt and Road’ regions



- The one and only full-service integrated telecom operator in Macau
- One of the largest IT companies in Macau
- Dedicated to becoming the operator of smart city in Macau

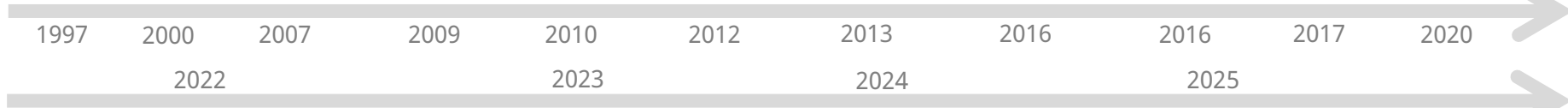
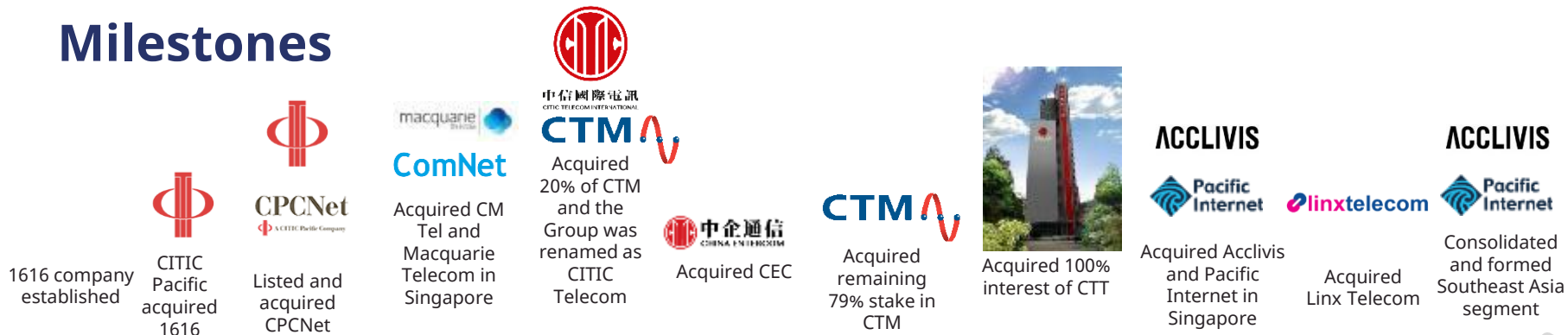


- Providing one-stop enterprise ICT and internet services in Southeast Asia



*The above shareholding percentages were dated as at 25 Mar 2026 and the exact figures may change from time to time. The above-mentioned figures may not reflect the most updated information

Milestones



Core Values and Mission

Vision

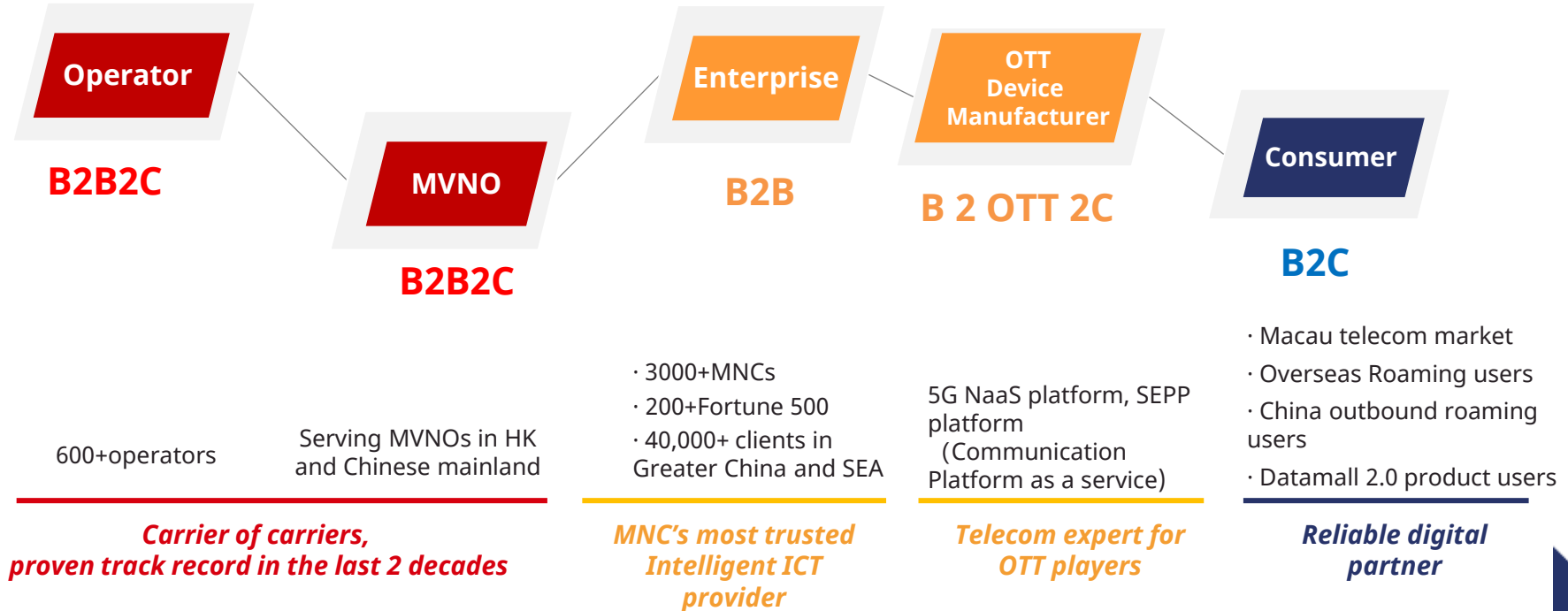
- To become a digitalised and intelligentised comprehensive telecommunications company in Asia-Pacific region, and provide quality services for social development, corporate innovation and the better lives of people.

Mission

- With the backing of Chinese mainland, establishing a foothold in Hong Kong and Macau, and connecting to the world.
- Focusing on international development, pursuing technological innovation, and enhancing core competitiveness.
- Customer-oriented, with value creation as our goal, providing sustainable return for our shareholders.



5 Major Client Categories with Different Business Models



One-stop Integrated Telecom and ICT Product Portfolio

Operators & MVNO

(Global)

- ✓ **International voice wholesale**
- ✓ **SMS**
 - A2P/P2P international SMS
 - Hong Kong domestics inter-operator SMS
- ✓ **Mobile Roaming and Value-Added Services**
 - Signaling (SCCP)
 - SIMN
 - PRS
 - MVNE
 - GMVNO
 - USSD
 - IPX
 - SMS Firewall
- ✓ **Global Data Traffic Trading Platform - DataMall**
 - Merchant service
 - Partners
- ✓ **Big Data**
- ✓ **Internet**
- ✓ **IoT**



Enterprise, OTT & Device Manufacturer

(Global)



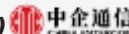
- ✓ **MNC**
 - TrueCONNECT™ Private network solutions
 - TrustCSI™ Information security services
 - SmartCLOUD™ Cloud computing solutions
 - DataHOUSE™ Cloud data centre
 - ICT-MiiND

(SEA)

- ✓ Business Internet Services
- ✓ Cloud services
- ✓ Infrastructure Services
- ✓ Network Transformation
- ✓ **ServiceONE**
- ✓ Business Continuity & Disaster Recovery
- ✓ Security Services
- ✓ Technology Support & Maintenance
- ✓ Workplace Support
- ✓ Enterprise mobile & voice services
- ✓ EABRC



(Chinese mainland)



- ✓ **Mainland China Enterprise**
 - CeOne-CONNECT Private network solutions
 - TrustCSI Information security services
 - SmartCLOUD Cloud computing services
 - DataHOUSE Cloud data centre
 - Xin Chuang Solutions (信创解决方案)
 - ICT-MiiND

(Hong Kong & Macau)

- ✓ **Macau Enterprises**
 - IPLC
 - Business Fiber Broadband Service
 - Enterprise solutions
 - Other businesses
- ✓ **A2P SMS**
- ✓ **High-grade data centres**
- ✓ **CloudSMS**
- ✓ **IP phone-YouCLink**
- ✓ **Smart city solutions**



(Global)

- ✓ **OTT products & services (CPaaS)**
 - DataMall and data traffic
 - Mobile numbers
 - International voice
 - A2P SMS
- ✓ **Enterprise mobile & voice services**
- ✓ **Global Smart Mobile Authentication**
- ✓ **Cross-border 5G SD-WAN Lease Line**



Consumer

(Macau)

- ✓ **Macau Mobile Services**
 - Local 5.5G
 - Roaming
 - “Guangdong-Hong Kong- Macau Bay Area” service
 - OTT TV
- ✓ **Sale of Headset in Macau**
- ✓ **Macau Broadband**
 - Household broadband
 - WiFi
 - OTT TV
- ✓ **Macau fixed line**
 - Fixed line local voice
 - Fixed line international voice



Global Coverage: Unique Edge in the 'Belt and Road' Regions

600+	~170	20	160+	3000+	40000+	200+
Global carriers connected	Global PoP	Cloud service centres	Organizations Covering 22 countries/regions	MNC clients	Local enterprise clients	Fortune 500 clients



Major Projects



In March 2025, the CITIC Hong Kong AI Innovation Center constructed by the Group has commenced operations: Jointly established the Interdisciplinary Mathematical Digital AI Joint Laboratory with local universities and research institutions in Hong Kong, thereby integrating research resources with industry needs.



In March 2025, the Group has fully redeemed the US\$450 million 6.1% Guaranteed Bonds: The Group's capital structure has been optimised.



In June 2025, CTM has successfully decommissioned the 3G network: Enhanced telecom network infrastructure capabilities in Macau to empower local socio-economic development with high-quality mobile communication services.



In July 2025, the Group has signed a strategic cooperation framework with China Mobile International: Strengthening bilateral cooperation in international telecommunications services, integrated telecommunications services in the Guangdong-Hong Kong-Macao Greater Bay Area and the Macau region, and corporate communication services.



In September 2025, CTM and Macau Government entered into a supplement agreement to the Concession Agreement: The Group will continue to strengthen its operations in Macau, deepen communication with the government, positively respond to market opening, and enhance service quality and competitiveness.



In January 2026, CTM acquired 100% equity interest in Hutchison Telephone (Macau) Company Limited: further consolidated our leading position in the Macau market.

Recognised by Diverse Stakeholders Providing Foundation for Brand Building

**Driving Mutual Growth
in the Industry,
Recognised by Partners.**



CITIC Telecom won International Cooperation Partner Award issued by China Unicom

CITIC Telecom was awarded "2025 China Unicom Excellent Partners of the Year - DIGITAL APPLICATION" through strengthening its collaboration with industry partners and contributing to the high-quality development of the telecommunications industry.

**Providing Innovative services and
setting industry benchmarks**



CTM received "AI-Oriented Business Innovation and Premium User Experience Award 2025"

CTM is committed to providing superior integrated communication services, and leveraging AI technology to meet the diverse communication needs of its customers. CTM has been awarded the "AI-Oriented Business Innovation and Premium User Experience Award 2025" by IDATE, a leading Europe's digital economy think tank.



CITIC Telecom CPC won "Hong Kong Sustainable Development Innovation & Technology Awards 2025"

Innovative Solution "AI Analytics" brings Value to Sustainable Supply Chain Management, won the "Outstanding Award - Green Supply Chain Innovation and Technology" at the "Hong Kong Sustainable Development Innovation & Technology Awards 2025".

**Deepening the Development of Digital
Intelligence, Honored with Government Award**



CTM received FreeWiFi.MO "Service Coverage Award" issued by the Macao Post and Telecommunications Bureau

Recognising CTM's efforts in providing convenient free Wi-Fi services to residents and visitors, enhancing network quality and expanding network coverage.



CTM's services were recognised by the Organising Committee of the 15th National Games of the People's Republic of China as outstanding cases

In "Research and Exhibition on Theoretical and Practical Topics for Coordinated Development of the 15th National Games and the National Paralympic Games", CTM "Dual 10-Gigabit Sports Venue" and the "AI Sports Experience for the Macau Community" were recognised as outstanding cases.

Fulfil Social Responsibilities and Set a Benchmark for Sustainable Development

Deepen AI applications and safety management

- Strengthened risk monitoring, process optimisation, and compliance review by taking advantage of AI compliance assistant
- Ensured smooth communication and stable operation of network during the 80th Anniversary of the Victory of the Chinese People's War of Resistance Against Japanese Aggression, the 15th National Games, and the invasion of typhoon Ragasa
- Awarded "Privacy Friendly Awards —Gold Award" by Office of the Privacy Commissioner for Personal Data, Hong Kong



Fulfil social responsibilities and commitment to benefiting the people

- In response to the Macau government's telecommunications reform policies, we launched inclusive telecommunication service fee reduction measures for all customers
- After the fire incident at Hong Kong's Tai Po Wang Fuk Garden, we have activated emergency assistance mechanism and organised charitable donations, supported community post-disaster recovery.
- Awarded "15years+ Caring Company logo" by The Hong Kong Council of Social Service and "Workplace Mental Health Award 2025-26 - Harmony@Workplace Organisation" by Occupational Safety and Health Council, Hong Kong



Strengthen the organisation by building a robust talent pipeline

- Implemented the ideology of "strengthening the enterprise through talents", and launched a "Management Trainee Programme" to cultivate leading technological talents
- Cultivate innovative teams focusing on emerging areas such as AI, computing power networks and data elements
- Awarded the "Manpower Developer" and "Super MD" by the Hong Kong Employees Retraining Board's "ERB Manpower Developer Award Scheme" for several consecutive years.



Improve corporate governance and brand value

- Maintain a high level of corporate governance, improve our compliance management system, and optimise internal control procedures for the benefit of shareholders' interests
- Awarded the "Best Listed Company" and the "Most Valuable Listed Brand" at "Golden Kungpeng" China Financial Value Ranking
- Awarded "SDG Excellence Awards 2024/25 - Corporate Award: Honourable Mention" by Fair Trade Hong Kong



R&D and Operation Support

1. Qualified Service

- 7 x 24 round-the-clock service
- Global customer service team
- SLA service level agreement



2. Brilliant R&D team

- In-house R&D + collaboration with external parties
- R&D team of over 200 professionals



3. International Accreditations Management

- ISO20000, ISO27001, ISO27017
- ISO&TL9000, ISO14001, ISO9001



Thank you !

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