

PARTNERSHIP PROGRAMS

Mobility Help Desk is committed to building and promoting strong, mutually beneficial partnerships with organizations in the IT and Telecommunications industry. Our goal is to make it easy for our partners to promote and offer their customers our comprehensive Mobile Ecosystem Solution Suite. Our Solutions Suite enables clients to overcome pervasive mobility challenges. Mobility Help Desk offers two partnership pathways. We invite you to explore them both to determine the option that best fits your organizational goals and value proposition.

GROW YOUR REVENUES

Our lucrative commission plans incentivize you to leverage and extend your business relationships with your existing clients.

“Leading with Mobility Management” will help you attract new clients to whom you can offer other components of your solution portfolio.

ENHANCE YOUR “TRUSTED ADVISOR” STATUS

The impact of mobile technologies on organizations is nothing short of transformational. It continues to create disruptive change in business processes. Our Partnership Program will provide you with the expertise and knowledge resources to help your clients move mobility from a pain point to an accelerator of business processes.

EXPAND YOUR SOLUTION SET

As a Mobility Help Desk Partner your organization will extend your solution set to include global mobility management. This will allow you to demonstrate additional value to your clients as you provide a comprehensive solution to major pain points for enterprises of all sizes.

SOLUTIONS PARTNERSHIP PROGRAM

Solutions partners should possess a high level of Technology and Telecommunications industry knowledge and expertise. Your organization will be required to work collaboratively with Mobility Help Desk personnel throughout the customer development process from initial pre-sale discovery through final proposal and the implementation. You will be asked to participate in joint meetings as required.

REFERRAL PARTNERSHIP PROGRAM

Our referral partner program allows participants to engage as referral champions for Mobility Help Desk. Your role in this program is to identify and qualify potential customers, pass warm leads to our sales team and facilitate initial client introductions. Recurring commissions are paid on a per device basis for the life of our client engagement.



To Learn More Visit
www.mobilityhelpdesk.com/partners