

# MVNO in a Box

## 4 Weeks to a Scalable, Fully Branded Business with Zero Upfront Investment

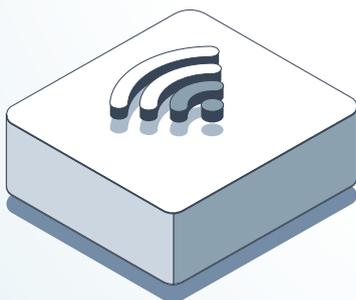
MVNO in a Box is a fast, capital-efficient way for MNOs and enterprises to launch branded IoT connectivity solutions, without the need for major infrastructure investments. With full support from floLIVE and a white-labeled, ready-to-deploy platform, you can avoid the technical complexity and get to market quickly, unlocking new revenue opportunities from day one.



### Key benefits of MVNO in a Box

- **Hit the market running:** Start generating income immediately with an operational solution that draws revenue from the start.
- **Zero CapEx:** Eliminate capital expenses and reduce time to market with our ready-to-deploy platform.
- **End-to-end integration:** Reduce operational complexity with a fully-integrated stack, including core network, billing, CRM, customer portals, SIM management and more.
- **Start small and scale fast:** Leverage our global expertise and robust back end capabilities, including technical support and an established connectivity network.

### MVNO in a Box: Base Connectivity Package



The floLIVE platform provides your business with a white-labeled Connectivity Management Platform, as well as branded SIM and Multi-IMSI and eSIM connectivity. You'll also receive a dedicated APN, a unique network identifier that directs IoT device traffic. Outside of the platform itself, you'll benefit from our sales and marketing expertise, including sales enablement, marketing support, a dedicated sales engineer and consultant, and our hands-on customer support.

floLIVE is built to flex with your business model, with customizations and add-ons including:

- Core network
- Dedicated APNs
- Virtual Private Networks
- Static IPs
- VoLTE, SMS and local MSISDNs
- NB-IoT and satellite IMSIs
- Custom DNS
- PGW breakout
- Regional steering

And beyond connectivity, MVNO in a Box includes digital enablers to drive your customer experience. These include:

- Remote SIM Provisioning (RSP)
- CMP aggregator integrations
- Consumer eSIM support
- Self-service portals,
- White-labeled eShop to manage activations, subscriptions, and payments



Speak to us about your specific use case and we can unlock the best add-ons and customization capabilities to make your MVNO business sing. Examples include:

### **Security and Surveillance**

We recommend features that ensure secure, always-on connectivity for cameras, alarms, and monitoring systems. VPN and a dedicated IP address enable secure, direct access to devices, while VoLTE ensures real-time voice communication. Two-way SMS with an MSISDN allows remote commands and alerts, critical for managing security devices in the field.

### **Automotive**

A configuration that includes VoLTE, local MSISDN and local IP address via PGW supports in-car telematics, emergency call (eCall) functionality, and compliance with local telecom regulations. While a local IP ensures low latency for navigation and data services, VoLTE and MSISDN enable voice services and two-way communication within the local market.

### **Narrowband IoT (NB-IoT)**

Looking for narrowband IoT? Speak to us about NB-IoT IMSI and Satellite IMSI. NB-IoT is ideal for low-power, long-life sensors used in utilities and smart cities. A dedicated NB-IoT IMSI ensures compatibility with specialized NB-IoT networks, while Satellite IMSI can extend coverage to remote or off-grid areas where terrestrial networks are unavailable.

### **Mission-Critical Applications**

These use cases, such as emergency services, industrial automation, or remote healthcare, require high reliability and global coverage through Multi-IMSI SIM, Satellite IMSI (where applicable) and PGW access. A Multi-IMSI SIM ensures the highest availability and coverage, compliance with Satellite IMSI ensures uninterrupted connectivity even in disaster zones or remote locations, while PGW support allows for full IP routing control, lower latency and secure integration with enterprise networks.

## Why floLIVE?

**Centralized Management Platform (CMP):** Leverage a multi-tenant, multi-tier platform for efficient management of diverse customer segments and hierarchical business structures.

**Proven IoT platform infrastructure:** Built on enterprise-grade technology with global reliability, security, and performance at scale.

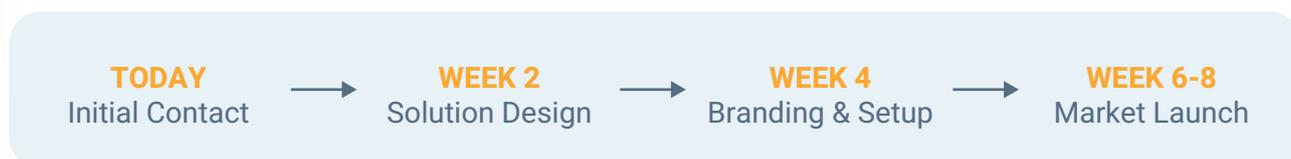
**Fastest route to market entry:** Bypass traditional infrastructure build-out and integration cycles to launch in weeks. Extra capital can be used for sales or acquisition instead.

**Global scalability with future-proof design:** Seamless expansion across regions with multi-IMSI technology and evolving connectivity standards support.

**Ongoing technical and GTM support:** Dedicated expertise to help you maximize platform capabilities and accelerate market success.

**Full autonomy over your MVNO strategy:** Maintain direct customer relationships, set your own pricing strategy, and build your business on your terms.

**Revenue share and usage-based models:** Pay as your business grows with flexible commercial arrangements that align with your revenue.



Ready to launch your MVNO in just 4 weeks? [Let us answer your questions.](#)